

DATABAY RESOURCES®

Cleaner Data. Clearer Decisions.

Navigate ProfitPoint

Benchmark Your Financial Performance with Navigate ProfitPoint



Navigate ProfitPoint is a powerful Internet-based financial tool used by health care facilities to compare their cost, reimbursement and profitability levels to other organizations nationwide. This innovative data analysis software identifies actual cost and reimbursement – not charges – as the basis of profitability.

Navigate ProfitPoint employs algorithms that calculate the cost by DRG for every facility in the country. Users can generate reports for comparisons to peer facilities, regardless of facility location, based on:

- The MedPAR dataset
- Individual hospital cost reports submitted annually at a departmental level

Navigate ProfitPoint produces reports that provide a number of financial benchmarks which can be viewed as either totals or averages. Current reports include:

- **Diagnosis/Procedure Code Distribution** - Identifies the number of MedPAR discharges by MS-DRG, ICD-9 diagnosis, ICD-9 procedure, refined DRG or CPT.
- **Profit and Loss** – Provides cost, payment and profitability by MS-DRG by hospital.
- **Reimbursement Summary** – Displays discharges, patient days, covered days and outlier days, as well as Medicare, Primary Payer, Beneficiary and Total payments.

- **Payment Type Detail** – Drills down from the broader categories in the Reimbursement Summary Report to their specific components for more detailed analysis.
- **Detailed Charge/Cost** – Compares costs and charges for more than 30 individual categories, including Lab, Pharmacy and Medical/Surgical supply costs.
- **Charge Detail** – Provides total charges by MS-DRG or ICD-9 code by hospital for more than 30 cost categories within a facility.
- **Detailed Percent of Cost** – Calculates the percent to total that each cost category represents to the total cost of each MS-DRG treated.
- **Trend** – Examines trends for discharges, length of stay, cost, charges, reimbursement and profit.

DataBay Resources, a subsidiary of Amerinet, provides health care market intelligence software to hospitals, health systems and ambulatory surgery centers to improve their market and financial positions and to translate state discharge databases into action plans.

For more information, or to schedule a demonstration on Navigate Profitability or any of the products or services provided by DataBay Resources, call 800-974-2627 or visit www.databayresources.com.

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DataBay Resources has established standards that data must meet before it is acceptable for use in our products and services. At DataBay, we understand it is necessary for our clients to have confidence in their decisions, based on data we provide.

Processes have been established to increase both data integrity and usability within our products, including:

- Inspections made on all new data releases to reveal any inconsistencies from prior releases.
- A combination of manual and automated reviews performed at every processing step.
- A multi-faceted testing process that every dataset must pass.
- A data warehouse built on solid data warehousing principles, providing data that is compatible for analysis across both type and source.
- Regular maintenance of provider and geographic files used to define the data.

Providing better data is our priority.

Application Support

The DataBay Application Support Team consistently scores high on customer satisfaction surveys for the depth of their product knowledge, issue resolution, timeliness of response and courtesy. The team has multiple years of experience with DataBay Resources software tools, preparing them to address issues proficiently. By employing remote screen sharing technology, DataBay's Application Support Team pinpoints and resolves customer issues with increased efficiency. A toll-free line and unlimited support is provided to customers at no charge. The DataBay Resources Application Support Team can be reached at 800-974-2627 or applicationsupport@ databayresources.com.

About DataBay Resources

With product expertise, quality data and knowledgeable staff members, DataBay Resources assists clients in elevating financial performance by offering technology and services that merge financial, physician and market data. DataBay Resources offers a customized, service-oriented approach that enables customers to understand their market and the competitive forces that influence profitability.

Products and services include:

- **A data warehouse** featuring multiple inpatient and ambulatory state databases, as well as emergency department and financial benchmarking datasets.
- **Data analysis and presentation capabilities** through Navigate and NavigateNet, tools that translate datasets into easy-to-use, logic-based reports, graphs, maps and other presentation formats.
- **Physician manpower planning** through Navigate-MD, which provides comprehensive physician supply data and calculates physician need by offering a choice of either proprietary benchmarks or a nationally-recognized demand ratio.
- **Detailed profit and loss analysis** through Navigate ProfitPoint, which examines and benchmarks an organization's bottom line against a peer group, using MedPAR and individual hospital cost and reimbursement data.
- **Planning analysis and support** on projects for organizations that need to outsource on a singular or longitudinal basis.
- **Customized market, financial and clinical reports** and analysis.
- **Data conversion and editing capabilities** through DataBay Check, software that edits inpatient and ambulatory UB-92/UB-04 data and verifies valid entries in all fields required for submission to state data agencies.

For more information on the full range of solutions that DataBay Resources can offer, visit the DataBay Resources website at www.databayresources.com and select the Products or Services tab at the top.

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